



# Illinois Department of Commerce & Economic Opportunity

## OFFICE OF TRADE & INVESTMENT

# Illinois in the International Marketplace

## Exports are a Significant Portion of Illinois' Economy

- Illinois exports totaled over \$68.2 Billion in 2014, a 3.2% increase over 2013
- Since 2009, Illinois exports have increased by \$26.6 Billion, or 64%, outperforming the national average of 53.5%
- Direct exports accounted for nearly 10% of the Gross State Product (GSP)
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S.

Illinois' Top 10 Exports Industries – 84.5% of Total	2014 Annual Exports (billions)	Change Since 2009
Machinery, Except Electrical	\$12.9	35.1%
Transportation Equipment	\$8.0	99.5%
Chemicals	\$7.6	22.3%
Computer and Electronic Products	\$7.3	58.3%
Petroleum and Coal Products	\$5.3	1,780.1%
Electrical Equipment, Appliances & Components	\$3.8	70.6%
Food and Kindred Products	\$3.6	46.1%
Fabricated Metal Products, Neso	\$3.4	86.0%
Agriculture and Related Products	\$3.2	61.8%
Miscellaneous Manufactured Commodities	\$2.4	25.0%
<b>TOTAL ALL COUNTRIES</b>	<b>\$68.2</b>	<b>64.0%</b>

## Illinois' Export Growth Comes from Around the Globe

- In 2014, Illinois increased exports to 7 of its top 10 markets
- Canada was the largest single contributor to growth, with a \$1.8 Billion, or 8.8% increase over 2013
- Other notable growth markets include Japan \$0.6 Billion (32.7%), Mexico \$0.6 Billion (8.2%), and Netherlands \$0.3 Billion (28.0%)

Illinois Exports  
(in billions)



## Illinois Exports a Diverse Range of Products

- Petroleum and Coal Products were the single largest contributors to growth by percentage, with 22.2%, nearly a \$1 Billion increase over 2013
- Computer and Electronic Products were the second largest contributors to growth with \$853 Million, or 13.2% increase over 2013
- Other notable growth industries include Fabricated Metal Products, Neso \$341 Million (11.1%) and Chemicals \$319 Million (4.4%)

Top 10 Countries for Illinois Exports – 72% of Total	Annual 2014 (billions)	Change Since 2009
Canada	\$22.1	82.1%
Mexico	\$7.9	123.0%
China	\$4.7	90.8%
Germany	\$2.9	42.1%
Japan	\$2.6	44.1%
Australia	\$2.4	51.5%
Brazil	\$2.3	85.8%
Belgium	\$1.6	76.0%
United Kingdom	\$1.6	-19.2%
Netherlands	\$1.5	56.8%
<b>TOTAL ALL PARTNER COUNTRIES</b>	<b>\$68.2</b>	<b>58.2%</b>

Source: Trade Data – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau • FDI Data – Dun & Bradstreet • FDI data is subject to market fluctuations





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# Illinois in the International Marketplace

## Foreign Direct Investment (FDI) in Illinois – 2015

- Over 1,700 firms employ more than 279,000 people in Illinois
- Illinois is ranked 3rd among all states, and Chicago ranks 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine)
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange)
- Chicago is the #1 container hub in the western hemisphere, and Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico
- Chicago O'Hare (ORD) is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,416 flights per day with non-stop or direct global gateways to 57 international destinations
- Foreign Trade Zones are located at eight sites across the state and offer low-cost production and warehousing facilities for import- and export-bound products

## Top 15 FDI Countries in Illinois by Employment

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N. Ireland)	55,598	831	181
2	Japan	44,081	978	341
3	Germany	33,880	819	194
4	Canada	32,512	774	171
5	France	20,261	326	83
6	Switzerland	13,787	267	85
7	New Zealand	12,382	51	11
8	Netherlands	9,799	153	53
9	Ireland	9,147	141	36
10	Sweden	5,086	90	43
11	Luxembourg	4,999	227	34
12	India	4,874	66	54
13	Finland	4,392	45	15
14	Italy	3,674	89	45
15	Australia	3,426	92	42
<b>Total FDI</b>		<b>279,748</b>	<b>5,693</b>	<b>1,719</b>

## Top 15 FDI Firms in Illinois by Employment

Firm	Country	Employment
Aon PLC	UK (England, Scotland, Wales, N.Ireland)	15,428
Bank of Montreal	Canada	12,165
Packaging Holdings Limited	New Zealand	8,289
Schneider Electric SA	France	6,074
BP P.L.C.	UK (England, Scotland, Wales, N.Ireland)	4,601
Compagnie des Chemins de Fer Nationaux du Canada	Canada	4,399
Firstgroup PLC	UK (England, Scotland, Wales, N.Ireland)	4,397
Takeda Pharmaceutical Company Limited	Japan	4,155
Siemens AG	Germany	3,524
Kotobuki Realty Co., Ltd.	Japan	3,400
Wpp PLC	UK (England, Scotland, Wales, N.Ireland)	3,374
UCI Holdings (No.2) Limited	New Zealand	3,281
Continental AG	Germany	2,610
Magna International Inc	Canada	2,441
Koito Manufacturing Co., Ltd.	Japan	2,400
<b>Total FDI</b>	<b>All Countries</b>	<b>279,748</b>

## Top 15 Illinois Firms with Overseas Employment

Firm	Overseas Employment
Mondelez International, Inc.	309,539
Caterpillar Inc.	124,729
McDonald's Corporation	106,104
Motorola Solutions, Inc.	57,619
Archer-Daniels-Midland Company	36,903
Sears Holdings Corporation	28,118
Abbott Laboratories	18,302
Illinois Tool Works Inc.	15,934
Aptargroup, Inc.	13,438
Baxter International Inc.	10,435
Jones Lang Lasalle Inc	9,689
Deere & Company	9,137
R.R. Donnelley & Sons Company	8,079
Arthur J. Gallagher & Co.	8,077
Dover Corporation	6,535
<b>Total Illinois FDI Employment Abroad</b>	<b>888,519</b>

Source: Trade Data – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau • FDI Data – Dun & Bradstreet • FDI data is subject to market fluctuations